



NEWSLINE

*An Official Publication of the Tennessee Auctioneer Commission
Tennessee Department of Commerce and Insurance*

Volume XXII

January 2001

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www.state.tn.us/commerce/auction

Chairman's Report

by Charles Woodard
TAC Chairman

This has been a busy year for the Commissioners and Staff of the Tennessee Auctioneer Commission. We have spent time writing new rules to cover a variety of areas including education, advertising, and general practice. The rules should be ready for distribution in the next newsletter. The TAC has prepared for the first round of licensure requiring continuing education credits for renewal. We have added a licensee technician to the staff and updated our records to make license renewal as efficient as possible. During the second half of the year the TAC worked closely with our staff and Assessment Systems, Inc. to produce a program that will allow persons to take one of our exams by computer at an ASI testing site in Nashville, Knoxville, Memphis, Johnson City, Jackson, or Chattanooga. The exams will be available to qualified candidates almost every day of the week including some Saturdays. This will allow candidates to take exams at their convenience near their home. We believe this is a great improvement over the previous schedule that had been used since 1967.

I would like to welcome Howard Phillips of Knoxville, Tennessee, as the newest member of the Tennessee Auctioneer Commission. You will find more information about Howard on page 2 of this newsletter. I would also like to welcome Christopher Kerney to the TAC as staff attorney. Chris is a new addition to the state legal staff and has begun to provide counsel to the TAC and staff on a regular basis.

I would like to remind all licensees of their duty to notify the TAC of their change of address. There is a \$35.00 fee for changing the address of a licensee or firm. The Commission can assess a \$100 penalty to those licensees that fail to notify the Commission within 60 days of their move. More information is found in this newsletter.

I hope all of you and your families had a good Christmas and I wish you a prosperous 2001.

YOU MAY BE FINED \$100

The Tennessee Auctioneer Commission would like to remind all licensees of the following policy regarding address changes:

The fee for re-issuance of a new license and pocket card for an apprentice auctioneer when changing mailing address is thirty-five dollars (\$35.00).

(continued on page 2)



GOVERNOR APPOINTS HOWARD PHILLIPS EAST TN TAC COMMIS- SIONER

Governor Don Sundquist has appointed James Howard Phillips to serve a three-year term on the Tennessee Auctioneer Commission representing East Tennessee. Howard was born and raised on a tobacco farm in the mountains of Western North Carolina near the small town of Marshal. He began his auction career in the 1970's working under the supervision of Haskel "Hack" Ayers, a well known Lafollette auctioneer and businessman.

Today Howard Phillips operates the successful Powell Auction and Realty Company located on the fringe of Knoxville, Tennessee. The firm operates a 15,000 SF auction gallery in the Powell Community under the close supervision of Howard, his wife Barbara and his two sons Kenny and Brian Phillips. The firm conducts bi-monthly antique and estate sales at the auction gallery and on-site real estate and personal property sales.

In addition to the auctions produced and managed by Howard and his staff, he devotes part of his time to real estate development in the market area. He is currently in the process of developing a 1,000 acre river front development on the Holston River and a 70 acre wooded development in Anderson County.

January's auction calendar is evidence of the success of Howard Phillips and his auction and real estate firm. Upcoming auctions include a shopping center (January 5th), two antique gallery auctions (Jan. 6th and 18th), dwelling and 13.0 acres (January 13th), 13,000 SF office building and site (January 17th), an 80 acre farm and personal property (January 20th), a commercial lot (January 25th) and a dwelling and site (Jan. 27th).

The Tennessee Auctioneer Commission and staff welcome Howard Phillips to the Commission. You may visit the Powell Auction and Realty website at www.powellauction.com. You may e-mail Howard at powellar@aol.com.

NEW LEGAL COUNSEL AT TAC

The Tennessee Auctioneer Commission has new legal counsel. Christopher (Chris) M. Kerney was appointed to serve the TAC as legal counsel for the coming year.

Chris is a native of Davidson County but grew up in nearby Sumner County. He attended elementary and high school in Gallatin, Tennessee.

Chris began his college education by earning a BA degree in Political Science from the University of Tennessee, Knoxville. He completed law school at the University of Kentucky, Lexington, Kentucky, in May of 2000.

Chris worked a short time for a labor/employment law firm in Nashville before taking a position with the legal staff of the State of Tennessee. He is currently assigned to the Auctioneer Commission, Alarm Systems Contractor Commission, Private Protective Services Commission, Polygraph and Private Investigators Commission, and Fire Prevention Programs.

You May be Fined

(Continued from page 1)

The fee for re-issuance of a new auction firm license or for changing a mailing address is thirty-five dollars (\$35.00).

The Commission is concerned about the timeliness with which address changes are being made. All address changes must be made in writing accompanied by the current license and pocket card as well as the above listed fees.

The Commission must be notified within sixty (60) days of any change in mailing address or the following action will occur:

Pursuant to Rule 0 1 60-1 -.1 I (1) any notification made to the Commission more than two (2) months after the effective date of the new address shall require an assessment of a civil penalty of one hundred dollars (\$100.00).

Notifications made more than twelve (12) months after the effective date of the new address will result in further disciplinary action by the Commission.

All civil penalties that are assessed are in addition to the original thirty-five dollar (\$35.00) fee.

The Commission also wishes to advise all licensees that if the mailing address has been changed **due to a 911 change**, the appropriate documentation submitted along with the license and pocket card will waive the address change fee.

**PLEASE NOTE: DOCUMENTATION AND FEES
SHOULD BE MAILED TO THE NASHVILLE
ADDRESS ONLY.**



**MARK
THIS
DATE**

January 29, 2001
TAC seminar!
 Dickson, TN
 (see back page for details)

TESTING INFORMATION

by Lynn McGill

The TAC has worked diligently with Assessment Systems, Inc. to create a testing program that will increase the number of times the exam for a Tennessee license can be taken and allow the exam to be taken in six Tennessee cities. We suggest that you keep the following exam information on file if you plan to take an exam in the future.

Before making a reservation: The applicant must complete all of the educational requirements prior to making a reservation. Please ensure that applicant requirements are met for all types of examinations.

EXPro Testing Reservation Procedures: Reservations may be made Monday through Friday by telephone from 8 am to 11 pm; Saturday 8 am to 5 pm; Sunday 8 am to 2 pm, Eastern Standard Time, at least three business days before the desired test date. The toll free phone number is: 1-888-204-6261. Walk-in testing is not available.

Faxed reservations may be made 24 hours a day by faxing a reservation form to 1-888-204-6291 at least four business days before the desired test date. Internet reservations may be made by accessing www.asivcs.com and completing the Exam Reservation Services form at least four days before the desired test date.

EXPro Electronic Testing Locations and Schedules:

Test Center #	City	Schedule
4322	Nashville	M,T,W,F,S
4323	Knoxville	M,T,W,F,S
4324	Memphis	M,T,W,F,S
4340	Johnson City	T,Th,S
4341	Jackson	T,S
4342	Chattanooga	M,T,S

EXPro Testing Fees:

All exams: \$137.50
Application Fee (first time takers): \$ 25.00

Examination fees are paid at the test center on the day of the examination (unless credit card was submitted at the time of reservation). Applicant's payment must be payable to "Assessment Systems, Inc." and be in the form of a money order, insurance company or agency check, certified check, or cashier's check. Unacceptable forms of payment include personal checks and cash. Examination fees are non-refundable and non-transferable.

Two checks (unless retaking) are necessary at the time of testing. One check in the amount of \$137.50

for the examination fee payable to Assessment Systems, Inc. The second check, for first time takers, in the amount of \$25.00 for the application fee should be payable to the TN Auctioneer Commission to be submitted with the exam application.

What to Bring With You to the Test Center:

- ☐ Examination fee (see 'EXPro Testing Fees')
- ☐ Two forms of signature identification, one of which must be photo bearing, preferably a driver's license.
- ☐ Original Failing score report, if retaker
- ☐ Your ASI reservation confirmation number and authorization letter
- ☐ All required documentation

Score Reporting: All candidates will receive an official photo-bearing score report immediately following completion of their examination.

Re-examination Rules: If the applicant fails an exam and wishes to retake it, please contact ASI to reschedule another exam.

EXPro Absences/Refunds: Applicant may cancel or change an EXPro reservation without penalty up to four business days before the scheduled exam. If the applicant is absent or attempts to reschedule fewer than four business days before a scheduled exam, the applicant will owe ASI the full examination fee. Provisions are made for excused absences in cases of illness, death in the family, etc.

For more information: Call ASI Customer Care at 1-888-204-6261. Contact the ASI website www.asivcs.com.

APPLICATION SCREENING:

Requirements	Auctioneer	Auctioneer Experience	Apprentice Auctioneer	Gallery Owner	Firm Owner
Application Fee	X	X	X	X	X
Exam Fee	X	X	X	X	X
Application: Completed?	X	X	X	X	X
Identification	X	X	X	X	X
Age: 18 or older?	X	X	X	X	X
Education 80 hrs. 30 hrs.	X	X	X	X	X
Apprenticeship Sponsor Licensed for Two Years	X		X		
Apprentice Log with 1000 points	X				
HS diploma/ GED	X	X			X
Experience / Board Approved		X			
Consent for Service of Jurisdiction		X			

Dickson, Tennessee - Site of Next TAC Seminar

January 29, 2001

SUBJECT: "Identifying Real Estate Problems"

INSTRUCTORS: Bruce Lynn, Executive Director of Tennessee Real Estate Commission and Terry Evans, IFAS, IR/WA

DATE: Monday, January 29, 2001

LOCATION: The Renaissance Center
855 Highway 46 South
Dickson, Tennessee

TIME: 8:00 a.m. to 3:00 p.m.
(6 hours credit)

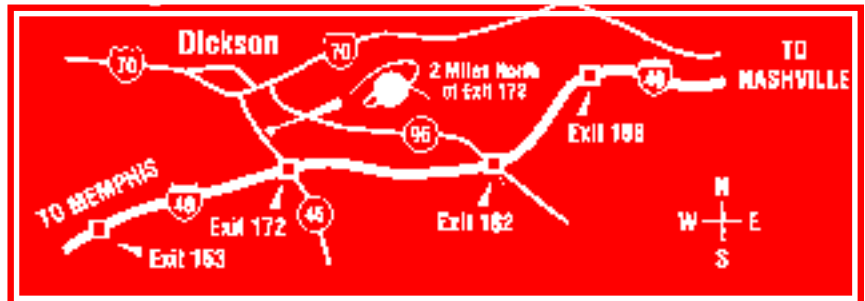
CONTINUING EDUCATION CREDITS:
Six (6) hours auctioneer credit.
Six (6) hours real estate credit

ABOUT THE RENAISSANCE CENTER: The Renaissance Center (located just 25 minutes from Nashville) in Dickson, Tennessee, is a state-of-the-art facility utilizing the latest technology to promote a variety of educational programs and initiatives. It is a place where young and old alike can experience a "renaissance" of learning and self-awareness...in an environment that encourages excellence and rewards creativity. Designed and developed by The Jackson Foundation, the Renaissance Center offers instructional programs and activities in many areas.



LODGING: Several motels in close vicinity to the Center and I-40, listed as follows:

Holiday Inn	2420 Hwy 46S	615-446-9081
Hampton Inn	1080 E Christi	615-446-4388
Best Western	1025 W Christi	615-441-5295
Baymont Inn	1085 E. Christi	615-740-9110
Days Inn	Hwy 46 & I-40	615-446-7661



TENNESSEE DEPARTMENT OF COMMERCE AND INSURANCE AUTHORIZATION No. 335170, Revised 5/96. This public document was promulgated for 13,200 copies per issue, at a cost of 26 cents per copy, paid by the Tennessee Auctioneer Commission Education and Recovery Fund.

"The Tennessee Department of Commerce and Insurance is committed to principals of equal opportunity, equal access, and affirmative action." Contact the EEO Coordinator or ADA Coordinator (615) 741-2177 (TDD).

TAC "NEWSLINE"

c/o Terry Evans
1009 Cedar Drive
Lobelville, TN 37097